

# CRISTINA ABBALLE

## CONTACT

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Groningen, Netherlands

## SKILLS

Project Management  
Problem Solving  
Critical and Analytical Thinking  
Teamwork and Collaboration  
Stakeholder Engagement  
Leadership skills  
Negotiation skills

## EDUCATION

**M.Sc: Political Ecology, Degrowth, Economics and Policy**  
**Universitat Autònoma de Barcelona**  
2023-2025

**B-Leader**  
**B-Corporation**  
2023

**Google - Data Analytics**  
**Coursera**  
2023 - In Progress

**Certificate of Completion: Measuring Sustainable Fashion**  
**GCNY - New York**  
2022

**PGCert: Fashion Buying and Merchandising**  
**LCF - UAL- London**  
2017

**M.Sc: International Fashion Marketing**  
**GCU- London**  
2015-2016

**Bachelor of Arts: East Asian Languages and Cultures**  
**La Sapienza University - Rome**  
2009-2013

## LANGUAGES

English - Professional Proficiency  
Italian - Native  
Dutch- Elementary

## SOFTWARE

SAP, Dynaics AX, Zendonk  
PLM, Flex PLM  
Slack, Microsoft Teams  
Asana, Notion, Airtable, Pipedrive  
SQL, R  
Microsoft Package, Google Suite

## WORK EXPERIENCE

### Sustainability Consultant

Satori, Berlin

2023/03 - Present

- Directly working with the co-founders to develop and execute strategies to expand supplier contribution and engagement
- Consulting on sustainability standards and material traceability on the supply chain
- Created presentations and sales materials to promote sustainable supplier program to brands/retailers
- Collaborate with marketing team on messaging and content strategy related to supplier partnerships

### Researcher & Project Collaborator - Volunteer

HechoXNosotros, Argentina

2023/02 - Present

- Conduct interviews and research to create educational content on sustainable fashion and fair labor practices.
- Manage multimedia projects in collaboration with remote team of 5 volunteers.

### Responsible Production Manager

Desmond and Dempsey, London

2021/07-2022/11

- Led project management for successful B Corp certification; developed application content demonstrating social and environmental performance
- Managed end-to-end production process including planning, budgeting, and quality control
- Led supplier contract negotiations focused on sustainability standards and transparent terms
- Organised and led bi-annual trips to visit manufacturing suppliers overseas; coordinated travel and meeting agendas for cross-functional teams of up to 5 people.
- Implemented sustainability initiatives increasing use of sustainable materials including trims by 20% and certified organic cotton by 15%
- Analysed production KPIs and financial data to identify optimisation opportunities
- Created and executed contingency plans to mitigate manufacturing delays and issues
- Collaborated cross-functionally with design, merchandising, and operations teams
- Developed protocols for traceability and impact reporting aligned with CSR goals
- Onboarded and trained production team members on sustainability best practices
- Presented regular progress reports on sustainability objectives to executive team

### Responsible Sourcing Coordinator

Burberry, London

2020/02-2021/07

- Managed relationships and negotiated production solutions with strategic vendors
- Led vendor evaluations and on-boarding aligned with sustainability criteria
- Facilitated monthly online and quarterly in-person meetings with material suppliers and internal stakeholders; managed scheduling, set agendas, and led follow-up
- Implemented processes to improve supply chain transparency and traceability
- Conducted regular reviews with suppliers to discuss performance and improvement
- Monitored vendor compliance with product quality standards and specifications
- Analysed production data and key metrics to identify issues and opportunities
- Coordinated cross-functional teams to achieve sustainability certification goals
- Optimised supply chain by consolidating vendors and improving lead times
- Provided executive reports on supply chain risks, costs, and sustainability progress
- Negotiated cost-savings with vendors through strategic price negotiations, saving over £50k annually
- Presented regular reports to the Director on supply chain KPIs, risks, and sustainability initiative

### Sourcing Assistant

Burberry, London

2019/02-2020/02

- Supported product development through sample reviews and vendor selection
- Managed purchase orders and inventory levels
- Conducted in-person visits at manufacturing facilities
- Helped organize department town hall event for 50+ employees; managed logistics like venue, catering, agenda

### Buying Administration Assistant

Ted Baker, London

2017/11-2019/02

### Internships

- Production and Buying at **SkinnyDip**, London
- Wholesale at **Vercia Group**, London
- Marketing and Media Production at **Business of Fashion**, London