



VICTOR GILET

After my studies at Institut Français de la Mode (following a 3 years consulting experience abroad and a Master degree in finance), I developed my fashion product sensibility as I would like to work within a creative and human scale environment

French

Victor.gilet.10@gmail.com

(+33) 7 82 13 25 07

22 rue Clauzel
75009 PARIS

French

Mother tongue

English

Fluent (C1/C2 level)

Espagnol

Intermediate (A2/B1 level)

Russe

Intermediate

Italien

Notions

Pack Office

Word, Excel, Powerpoint

ERP & Business Intelligence

Oracle Fusion, SAP BW
Microstrategy

Rugby

Captain in U15 regional competitions
Player in national students
tournaments

Powerlifting

Cooking & Nutrition

Travelling

Woofing in Italie
during spring & summer 2018
Road trips in California, Peru, en
Australia, Greece



WORK EXPERIENCES

Jul 2019

Jan 2020

(6 months)

BUYER/ RETAIL MERCHANDISER

Moncler

Paris, France

- Weekly sales performance analysis (across 73 stores in Europe & Middle East)
- Stock optimization between the stores considering their performance
- Stores support regarding their transfer request & management
- Training, modelario and collection book drafting for stores
- Competition analysis
- Support during the buying sessions in Milan : analysis, buying files preparation, orders input

2015

2018

(2 years &
9 months)

PRE SALES CONSULTANT

Oracle

Malaga, Spain

- Oracle expert for Oracle Fusion Financials applications across EMEA and APAC. Supporting the Sales organization in Pre-Sales activities such as:
- Responses to RFx's (Request for Proposal, Request of Information,...)
 - Team coordination and management during the RFx's process
 - Solution demonstrations and configurations
 - Product presentations to customers using the latest web technology
 - Training organisation for Oracle partners & sales force

Jan 2015

Jul 2015

(6 months)

FINANCIAL & ADMINISTRATIVE OFFICER

Leon Flam

Paris, France

- For this French leather bag designer (2014 turnover : 300K€), I was in charge of the financial, accounting and administrative activities such as :
- P&L (sales and rentability) and cash-flow statements monitoring
 - KPIs implementation
 - Monthly cost accounting
 - Retail Merchandising : product performance analysis
 - Investment projects creation : store opening in Paris, Japanese website
 - Researched financings : bank, venture capital, subsidies

Jan 2014

Jul 2014

(6 months)

FINANCIAL ANALYST

Aelia / Lagardère Travel Retail

Paris, France

- Answer to tenders to Travel Retail shops ownership in airports
- Financial modelization
- Business Plan creation
- Sell-in analysis by product category and customer type
- Collaboration with Financial Controlling and Business Development
- Built databases and benchmarks



EDUCATION

2018

2019

INSTITUT FRANCAIS DE LA MODE

Postgraduate Master: Fashion & Luxury Managemenet

Paris, France

Fashion history & economy, Sociology of luxury, Merchandising & buying, Garment & textile knowledge, Communication applied to fashion
Projects : Strategic consulting for Maison Rabih Kayrouz, Marketing case for Desigual, Creative workshop about Thom Browne, Marketing & Communication campaign for Adidas

2010

2014

NEOMA BUSINESS SCHOOL

Master's degree : Corporate Finance

Rouen, France

Financial Analysis, IFRS Accounting, Corporate law, Financial Engineering

2013

Emaster's academic exchange program at Lomonossov University

Moscow, Russia

Cross-cultural business, Private Equity, Management Consulting, Russian language